

PROCUREMENT FRAMEWORKS '2010'

Creating and Operating a Successful Framework

LONDON - 23 MARCH 2010

 NB This seminar will **only be held in London**.
 No out of London venues SORRY!

Procurement frameworks have become an integral part of public procurement and if you are planning to create a new framework or redesign an existing framework, this one-day seminar will provide invaluable information on how to not only design and operate a successful framework, but also how to deal with challenges from aggrieved parties. This popular one-day seminar has been designed to give delegates a practical, 'all round' understanding of how to create and successfully operate a framework agreement. The seminar will be of interest to all those involved in public procurement and no previous knowledge of procurement frameworks will be assumed. The presenter is a leading expert on public procurement with specialist knowledge and experience of framework agreements. The seminar will be run as an interactive day with plenty of opportunities for questions and discussion. A seminar workbook will be provided to each delegate.

PROGRAMME

Introduction

- What is a framework?
- How does it differ from a normal contract?
- Legal and policy issues with frameworks
- Why frameworks are used - advantages and disadvantages
- Alternatives?
- Current guidance

Outline of the Legal Requirements for Creating a Procurement Framework

- EU rules
- The key stages
- Buying from someone else's framework
- Scoping the framework, duration, parties and products
- What does a framework agreement look like?

The Call-Off Stage

- Mini-competitions or using the framework rules
- How much flexibility do you need at call-off stage?
- What will a call-off contract look like?
- Evaluating call-off tenders

Aggrieved Parties and their Rights

- Legal rights and obligations
- Not selected to be on framework
- Not the winner of a call-off contract
- Latest case law examples of challenges

Presented by: John Bennett, Solicitor and Consultant to Eversheds, Associate Consultant, ETC and regular presenter of this seminar

John Bennett is a regular and highly respected presenter for ETC and generally acknowledged to be one of the leading specialist advisors on the legal and practical aspects of procurement, tendering, commissioning and contracting in the public sector. He has written/co-written many of the leading works on procurement, tendering, commissioning, contracting and competition in the public sector, is a regular contributor to *Public Finance* magazine, as well as being legal advisor to a large number of public sector organisations.

0945 Registration, 1000 Start, 1630 Close

Venue: Park Inn Hotel, Southampton Row, London WC1

Fee per delegate: £270.00 plus £47.25 VAT Total £317.25

Run out of budget?

 You can attend in March and ETC will invoice in April
Budget to spend? ETC can help - please ask for details

FAX BOOKING LINE 0113 298 2088
e-mail mail@publicsecta.com
www.publicsecta.com

ETC is one of the leading providers of short course training to the public sector in the UK, Ireland & Europe, with a fifteen year plus track record of delivering practical, detailed and focused training that will help you to 'do your job better'

This seminar can also be run In-House for £1,495 plus VAT, 'ALL IN', anywhere on mainland UK. Maximum 15 delegates from the organisation booking the in-house seminar. Please contact ETC to discuss possible dates.


ETC, PO Box 999, Leeds LS16 0AA
Telephone 0113 230 6170

Law Society CPD - 5 hours

BOOKING FORM
PROCUREMENT FRAMEWORKS '2010'
23 March 2010 - London

ORGANISATION _____

① First Name _____ Surname _____

ADDRESS _____

Job Title _____

② First Name _____ Surname _____

_____ POSTCODE _____

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