

# PARTNERSHIPS '2010'

*...Shared Working and Shared Services within the public sector  
& Partnership Working with the private sector*

**LONDON-2010-DATE TO BE CONFIRMED**

This popular one-day seminar is designed for all those in the public sector who need to understand the different options available for 'structuring' partnerships for shared working and shared services within the public sector and partnership working with the private sector. Delegates will be taken step-by-step through a range of different models, vehicles and structures, with the presenter outlining the advantages and disadvantages of the different approaches. The seminar will include case studies/practical examples and be run as an interactive day with plenty of opportunities for questions and discussion. A detailed workbook accompanies the seminar.

## PROGRAMME (1 DAY)

### Introduction

- Purpose of the partnership
- Types of partnership vehicle
- Legal classification of partnerships
- Legal powers to enter into partnerships
- Accountability and control issues

### Administrative Models

- Pooled budget arrangements
- Using existing structures to deliver partnerships
- LSPs and LAAs
- Documenting the partnership
- Commercial and drafting issues

### Contractual Models

- Should we use a contract to establish our rights?
- The advantages and disadvantages of having a contract
- What should that contract contain?
- Procuring your partners - is it necessary?
- Commercial and drafting issues

### Other ways of working together

- Employment based contracts - co-location
- Joint appointments and secondment
- Company based structures - which types?
- Community Interest Companies (CICs)
- Corporate governance and conflict of interest

**Presented by: John Bennett, Solicitor and Consultant to Eversheds, Associate Consultant, ETC and regular presenter of this seminar**

John Bennett is a regular and highly respected presenter for ETC and generally acknowledged to be one of the leading specialist advisors on the legal and practical aspects of tendering, contracting and procurement in the public sector. He has written/co-written many of the leading works on competition, tendering, contracting and procurement in the public sector, is a regular contributor to *Public Finance* magazine, as well as being legal advisor to a large number of public sector organisations.

0945 Registration, 1000 Start, 1630 Close

**Venue:** Park Inn Hotel, Southampton Row, London WC1

**Fee per delegate:** £270.00 plus £47.25 VAT Total £317.25

**FAX BOOKING LINE 0113 298 2088**

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*ETC is one of the leading providers of short course training to the public sector in the UK, Ireland & Europe, with a fifteen year plus track record of delivering practical, detailed and focused training that will help you to 'do your job better'*

This seminar can also be run In-House for £1,450 plus VAT, 'ALL IN', anywhere on mainland UK. Maximum 15 delegates from the organisation booking the in-house seminar. Please contact ETC to discuss possible dates.



**ETC, PO Box 999, Leeds LS16 0AA**

**Telephone 0113 230 6170**

Law Society CPD - 5 hours

## BOOKING FORM

## PARTNERSHIPS '2010'

2010 - London - Date to be confirmed

ORGANISATION \_\_\_\_\_

① First Name \_\_\_\_\_ Surname \_\_\_\_\_

ADDRESS \_\_\_\_\_

Job Title \_\_\_\_\_

\_\_\_\_\_

② First Name \_\_\_\_\_ Surname \_\_\_\_\_

POSTCODE \_\_\_\_\_

Job Title \_\_\_\_\_

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